IHT

MANUFACTURING CONFECTIONER

ANNUAL INDEX

CONTENTS JANUARY TO DECEMBER, 1936 — SUBJECTS — AUTHORS

ADVERTISING		WESTERN CONFECTIONERY SALESMEN'S ASSOCIATION	
Advertising Pays(Editorial)	Oct.	Williamson Boosts Salesmen at W.C.S.A. Convention	Jan.
Advertising Pays(Editorial) (See Salesmanship—Merchandising Premiums)		Western Salesmen to Meet at Chicago	
AIR CONDITIONING AND REFRIGERATION		BAR GOODS	
Announces New Air Conditioning Units (Supply		Bar Goods Manufacturing Edward M. Johnson	Feb.
Doht)	Jan.	Solid Chocolate Bars Examined(Candy Clinic)	Apr.
Problem of Proper Storage Temperatures and		Bar Goods Examined(Candy Clinic)	Sept.
Problem of Proper Storage Temperatures and Humidities	Feb.	Best Sellers	Nov.
Economizer Reduces Water Use(Supply Dept.)	Feb.	CANDY CLINIC-MONTHLY DEPARTMENT	
ASSOCIATIONS		Holiday Chocolates; Hard Candies	Jan.
Association of Cocoa and Chocolate Manufactur	FDC	Home Mades; 10c-25c Package Candies	Feb.
Expands Credit Exchange to Include New England	ERS	Assorted Chocolates—One-Pound Boxes Up to \$1.00	
States	Mar.	\$1.00 to \$2.00 Chocolates; Chocolate Bars Easter Goods and Fancy Chocolates	Apr. May
States Credit Group Meets New York Credit Group Makes Favorable Progress	Oct.	Marshmallows, Fudge, Caramels	July
New York Credit Group Makes Favorable Progress	Nov.	Summer Candies and Packages	Aug.
ASSOCIATED RETAIL CONFECTIONERS OF THE UNITED S	TATES	Bar Goods-15c Numbers-1c Pieces	Sept.
Unemployment and Insurance Tax Facts, Retailers		Salted Nuts and Chewy Candies.	Oct.
Meet in Boston in May	Jan.	Cordial Cherries and Pan Goods	Nov.
Retail Confectioners Convene in Boston	May	Candy Clinic Review for 1936	Dec.
A.R.C. Twentieth Convention	June	CANDY AS FOOD	
	INOV.	Candy, Saliva, and Infection(Digest)	Dec.
NATIONAL CONFECTIONERS' ASSOCIATION		CARAMELS	
Releases Forms on Product Group PlanZone 7 Manufacturers See Schraftt Film		Commercial Caramel Formulas; Standup Caramels,	
Convention Date Announced, June 8 to 12		Caramel Rolls	Feb.
Everybody's Heading for the Exposition		Caramels Examined(Candy Clinic)	July
Steering Committee Named at Chicago Meeting	Mar.	Quality Caramels On a Volume Production Basis	
Convention Plans and Floor Layout	Apr.	Talbot Glendening	Oct.
General Convention Information		CHANCE CANDIES	18.3
Among Convention Speakers	May		
Directory of Exhibitors.	May	Federal Trade Commission to Try 6 More Lottery Cases	Jan.
The Convention's Value (Editorial)	May	Punchboards and Package Goods(Editorial)	Feb.
The Exposition's Value W B Brock	May	Punch Boards Attacked by F.T.C	Feb.
The N.C.A. Board of Directors	June	91% Favor Punchboards in Survey of Package Goods	
"A United Industry"—President's Plea	June	Producers	May
The N.C.A. Board of Directors. Convention Story	June	CHEWY CANDIES	
Convention Fails to Elect Officers	June	Chewy Candies Examined(Candy Clinic)	Oct.
New N.C.A. Officers Named	July	CHOCOLATE	
An Industry Program(Editorial)	July	Four Centuries of the History of Cocoa and Chocolate	
Thomas J. Payne and A. M. Kelly Elected State Chairman Announced	July Sept.	(Digest)	Jan.
Vice-President Names Duties	Sept.	Using Low Polarization Sugar in Chocolate Manu-	
Board Holds Annual Meeting	Dec.	facturing(Mail Dept.)	May
Y 6 6 1 1		Use More Chocolate to Spend More Candy	May
NATIONAL CONFECTIONERY SALESMEN'S ASSOCIATION		Moisture Determination in Chocolate	Sept.
Salesmen Meet at Boston	Aug.	The Flavoring of ChocolateDr. Stroud Jordan	Dec.
Southern Wholesalers' Association		CITOCOL LEDG	
Southern Wholesalers Meet July 21-23	July	CHOCOLATES	
Convention Held at Jacksonville	Aug.	Holiday Chocolates Examined(Candy Clinic)	Jan.
WESTERN CONFECTIONERS' ASSOCIATION		Chocolates Leak	Jan.
Candy Has Prominent Place as California Fair Re-		One Pound Assorted Chocolates Up to \$1.00 (Candy Clinic)	Mar.
opens	Jan.	Chats on Pound Assorted Chocolates Eric Lehman	Mar.
	-		

\$1.00-\$2.00 Chocolates(Candy Clinic)	Apr.	GELATIN	
Chocolate Molded Goods Examined. (Candy Clinic) Fancy Choeolates Examined (Candy Clinic) Hollow Mould Chocolate Business Samuel Opler	May May Aug.	Gelatins—A Rapid Jelling Test by Microscope? Charles P. Shillaber, and Clarence P. Harris	Apr.
COLORS		GUMS & JELLIES Use of Pectin in Making Summer Jellies	. Mar.
Colloidal Black Food Color(Supply Dept.)	Feb.	HARD CANDIES	
CORDIAL CHERRIES	Non	Hard Candies Examined(Candy Clinic) Hard Candy; Water Supply and Other Problems	Jan.
Cordial Cherries Examined(Candy Clinic) CORN SYRUP	Nov.	Adding Flavor to Hard Candy Batch. Nevin I, Gage	Sept. Nov.
Corn Syrup Developments and Analytical Data Dr. Strond Jordan	May	HOME MADES	
COMMODITY GROUP PLAN		Home Mades Examined(Candy Clinic) INDUSTRIAL RELATIONS	Feb.
N.C.A. Releases Sample Forms	Jan.	Industrial Problems(Editorial) The Sugar Institute Decision(Editorial)	Mar.
Cost Control(Editorial)	Jan.	Trained Man Power	Apr. Apr.
Yardstick of Costs, Summary—Peanut Brittle Yardstick of Costs Summary—Lemon Drops, Solid	Jan.	Price Discrimination Act Confounds Business Firms	June June
Fruit Balls, Fruit Tablets	Feb.	An Industry Program(Editorial)	June
Statistical Analysis of Operating Figures for 1935.	July	Return Goods Allowances(Editorial) Future Bookings Fallacy(Editorial)	June June
Operating Figures for 1935. Dun & Bradstreet, Inc.	Aug. Oct.	To Real American Business George H. Sweetnam LECITHIN	Oct.
Statistical Analysis: Prime Manufacturing Costs	Nov.	Crude Lecithins(Mail Dept.)	July
Statistical Analysis: Distribution Channels, Costs	Dec.	A Brief for Lecithin-Rich Candies(Digest) LEGISLATION	Dec.
DEPARTMENTS AND REGULAR FEATURES		Unemployment Insurance Tax Facts	
IN THE MANFACTURING CONFECTIONER		W. D. Blatner	Jan.
Associated Industries, What's New in theMo	onthly	AAA Court Ruling Upsets Candy Legislative Comm. Report of Legislative Committee	Jan. June
Business Map and Barometer of Business Activity. Mc Candy Clinic		Price Discrimination Act Confounds Business Firms	June
Candy Man's Calendar	onthly	Robinson-Patman Act Affects Sales Policies	Aug.
Candy Sales Report of Dept, of CommerceMo		LITTLE JOURNEYS TO CANDY PLANTS	
Digest of Technical Literature	onthly	AROUND THE WORLD Larin of Mexico	Mar
New Booklets	onthly	Oriental Makes Good in Mexico	Nov.
Patents of Interest to Confectioners	onthly	MACHINERY AND EQUIPMENT	
Packaging Clinic (Quarterly), Feb., Apr., Aug., Nov.		Machine Maintenance Reduces Unit Production	T
Raw Materials Market News		Costs	Jan. Feb.
Trade Marks	onthly	Beyond Those Profits(Editorial)	Mar.
Who's Who in the Candy Industry	onthly	Improved Bar Wrapping Machine(Supply Dept.) New Type Gas Burner(Supply Dept.)	Mar. Mar.
DISTRIBUTION		Flexible Wrapping Machine(Packaging Dept.)	Mar.
New Chain Trend?	Jan. July	Enrober Revolving Nosebar:(Supply Dept.) Chocolate Machinery Developments(Supply Dept.)	May
Return Goods Allowances(Editorial)	Sept.	Bulk Sugar Car and Holding Bin Developed by Mars	May
Future Bookings Fallacy(Editorial)	Sept.	Seen at the Show	July
Indiana Jobbers' Convention	Oct. Dec.	Efficiency Assures Future of the Small Manufacturer	
EASTER CANDIES		Productive Capacity	Sept.
Crystallized Cream Specialties: Chocolate Eggs	Jan.	Clamp Stops Pipe Leaks(Supply Dept.)	Nov.
Trimming Up the Easter Line. George A. Eddington	Feb.	MAINTENANCE	
Hard Candy Easter Baskets George A. Eddington Easter Candies Examined	Mar. May	Machine Maintenance Reduces Cost(Plant Manager) Maintenance, a Tributary to Low Cost Manufacture	Jan.
EGG PRODUCTS			Mar.
Chemists Use Trypsin to Improve Common Egg Product and Cut Cost	Nov.	MANGEMENT	
New Definitions for Egg Products	Nov.	The Human Side of Foremanship	Apr.
		Trained Man Power(Editorial)	Apr.
Sampling and Analysis of Eggs(Digest)	Dec	I I dillicu Midii I Uwci	Trans.
FLAVORS		Present-Day Competition; Specialization (Editorial)	Apr.
FLAVORS Flavors in Candy Making—Part I Nevin I. Gage Flavors in Candy Making—Part II Nevin I. Gage	Mar.	Present-Day Competition; Specialization. (Editorial) Specialization Trend Among Candy Manufacturers Edward M. Johnson	
FLAVORS Flavors in Candy Making—Part I Nevin I. Gage Flavors in Candy Making—Part II Nevin I. Gage Adding Flavor to the Hard Candy Batch—Flavors,	Mar. Mar.	Present-Day Competition; Specialization. (Editorial) Specialization Trend Among Candy Manufacturers	Apr. May
FLAVORS Flavors in Candy Making—Part I Nevin I. Gage Flavors in Candy Making—Part II Nevin I. Gage Adding Flavor to the Hard Candy Batch—Flavors, Part III	Mar.	Present-Day Competition; Specialization. (Editorial) Specialization Trend Among Candy Manufacturers	Apr. May June
FLAVORS Flavors in Candy Making—Part I Nevin I. Gage Flavors in Candy Making—Part II Nevin I. Gage Adding Flavor to the Hard Candy Batch—Flavors, Part III	Mar. Mar.	Present-Day Competition; Specialization. (Editorial) Specialization Trend Among Candy Manufacturers	Apr. May June June
FLAVORS Flavors in Candy Making—Part I Nevin I. Gage Flavors in Candy Making—Part II Nevin I. Gage Adding Flavor to the Hard Candy Batch—Flavors, Part III	Mar. Mar. Nov.	Present-Day Competition; Specialization. (Editorial) Specialization Trend Among Candy Manufacturers	Apr. May June June July
FLAVORS Flavors in Candy Making—Part I Nevin I. Gage Flavors in Candy Making—Part II Nevin I. Gage Adding Flavor to the Hard Candy Batch—Flavors, Part III	Mar. Mar. Nov.	Present-Day Competition; Specialization. (Editorial) Specialization Trend Among Candy Manufacturers	Apr. May June June
FLAVORS Flavors in Candy Making—Part I Nevin I. Gage Flavors in Candy Making—Part II Nevin I. Gage Adding Flavor to the Hard Candy Batch—Flavors, Part III	Mar. Mar. Nov.	Present-Day Competition; Specialization. (Editorial) Specialization Trend Among Candy Manufacturers	Apr. May June June July Aug.
FLAVORS Flavors in Candy Making—Part I Nevin I. Gage Flavors in Candy Making—Part II Nevin I. Gage Adding Flavor to the Hard Candy Batch—Flavors, Part III	Mar. Mar. Nov. Jan. Jan.	Present-Day Competition; Specialization. (Editorial) Specialization Trend Among Candy Manufacturers	Apr. May June June July Aug. Aug. Sept.

Effect of Wages on Costs, Morale and Efficiency	Nov.	PLANTS	
Who Does the Purchasing? Nevin I. Gage Marshmallows Examined. (Candy Clinic)	Dec. July	Hershey's New Windowless Office Building Plant Layout Designed for Modern Production	Feb.
MASHMALLOW WORK Soft Marshmallow Characteristics	74.5	Kraft to Build \$2,000,000 Plant	Apr. Oct.
De Steam Indan	Oct.	PREMIUMS	
Marshmallows Reviewed; 1936 Review of Confections Eric Lehman	Dec.	Premiums and Profits(Kolar)	Feb.
MILK Milk and Its Use in CandyTalbot Clendening	Apr.	Picture Cards for Children	Mar. May
MOULDED GOODS		nounced by Kraft	Aug. Sept.
Moulded Goods Examined(Candy Clinic) Hollow Mould Chocolate BusinessSamuel Opler Moulded Goods Reviewed: 1936 Review of Confec-	May Aug.	33,000,000 Potential Juvenile Premium Users (Packaging Section)	Oct.
tionsEric Lehman	Dec.	PRODUCTION METHODS, FORMULAS, ETC.	
NOUGATS		When and How to Add Nuts and Desiccated Coconut in Candy Batches(Peter Laureys)	June
Short Nougat Formula(Mail Dept.) Another Short Nougat Formula(Mail Dept.)	Jan. Oct.	The Crystallizing Process	July July
NUTS		Best Sellers(Talbot Clendening)	Aug. Nov.
When and How to Add Nuts and Dessicated Coco- nut in Candy Batches	June	Formulas for French Nougat, Butter Scotch, Mint	
Forecast U. S. Nut Production; Drop in Pecans Greatest(Supply Dept.)	Oct.	Chewing Candy(Mail Dept.) Fudge and Butterscotch Formulas(Mail Dept.)	Nov.
Spanish War Affects Almond Imports. (Supply Dept.) Brazil Nut Supply Is 15% Below Last Year	Oct.	Factory Methods Make Money(R. W. Moulton)	Dec.
(Supply Dept.)		RANCIDITY	
Great Britain Short Almonds		Derancidifying Oils(Mail Dept.)	Jan.
PACKAGING		RAW MATERIALS, MISC.	
Packaging Section of the MANUFACTURING CONFEC-		1935 Fats and Oil Report(Supply Dept.) Corn Syrup Developments(Dr. Stroud Jordan)	Apr. May
Packaging Exposition Exhibitors		Fruit Crop Prospects(Supply Dept.)	Nov.
Sixth Packaging Exposition, March 3 to 6 Sixth Package Show Draws Candy Men	Feb.	Cocoa Market Continues Advance(Supply Dept.) Vitamins in Candies Being Given Increasing Atten-	Nov.
Among Winners in All-American Competition	Mar.	tion(Digest)	Dec.
In Packaging the "Eyes" Have ItTed Lax Mother's Day Boxes(Editorial)	Mar. Apr.	Stiffening Pectin Jellies	Dec.
The Legal Aspect of Imitating Labels		Citric Acid from Blackstrap(Digest) Vitamin "D" Content of Cacao Shells(Digest)	Dec. Dec.
Package Eye Appeal Sells the Merchandise. Ted Lax	Sept. Oct.		
PACKAGING CLINIC		SALES—INDUSTRY REPORT November Best in Five Years	Jan.
First Quarterly Packaging Clinic		8.4% Gain in 1935 Confectionery Sales	Feb.
Third Quarterly Packaging C'inic	Aug.	January Sales Gain 10 3/10% February Sales 92% over 1935	
Fourth Quarterly Packaging Clinic	Nov.	Jobbers Distribute 59.6% of Industry's Volume in 1935 July Sales 7.8% over July, 1935	Sept.
PACKAGE DESIGNING Packages Designed to SellErnst A. Spuehler	Jan.	Exports Gained 12.6%	Sept.
The Pros and Cons of "Family Resemblance" in Packages	Feb.	August Sales 7.7% above 1935	
Colors in Candy PackagingErnst A. Spuehler The Lettering on Your Package. Ernst A. Spuehler		SALESMANSHIP—MERCHANDISING	
Modern Christmas PackagesErnst A. Spuehler Effective Candy Bar WrapsErnst A. Spuehler		Candy Salesmanship in 1936; a Challenger to Manufacturers	Jan.
Pointers on Printing PackagesErnest A. Spuehler	Oct.	Kraft Limerick Contest	Apr.
Chart Identifies Contents of Candy Box		Life Savers' Suggestions on Testing the Market Before	June
PACKAGING MACHINERY		EnteringSidney W. Edlund	June
Improved Bar Wrapping Machine(Supply Dept.) Flexible Wrapping Machine(Packaging Dept.)	Mar.	Illusions and Realities of a Candy Sales Manager	July
Packaging Machinery Manufacturers Meet		Kraft Points to the Value of a Known Sales Policy Seymour Soule	8
PACKAGING MATERIALS Paper as a Packing Material for Foodstuffs(Digest) Cellulose Cord Ties(Supply Dept.)		Luden's Sales Head Tells How to Stimulate Salesmer to Sell Profitable Items	Sept.
PAN WORK		Advertising Pays	
Pan Work Principles; Soft-Center Goods		Quality Renewed(Editorial)	Nov.
Questions on Pan Work(Mail Dept.)	Jan. May	Retailers' Earnings	Nov.
Pan Goods Examined	Nov.	F. W. Brinkman	Nov.
Eric Lehman	Dec.	Quick, James, The Oxygen Tank! Oswald Hemstitch	Nov.
PENNY GOODS		SMALL PACKAGES OF CANDY	172-L
Penny Wrap Requirements(Mail Dept., lc Pieces Examined(Candy Clinic)		Small Packages—10c, 15c, 25c Candies (Candy Clinic) 5c Numbers Examined(Candy Clinic)	Sept.
Penny Goods Reviewed: 1936 Review of Confections	S	Small Packages Reviewed; 1936 Review of Confections	
Eric Lehman	n Dec.	tions Lend Lenman	2000
			Dage 63

UGAR	WHO'S WHO IN THE INDUSTRY	
Various Sugars; Their Effects in Different Confec-	Andelfinger, Martin B	Jar
tions	b. Baker, Almon C	Oct
The Sugar Institute Decision(Editorial) Ap Bulk Sugar Car and Holding Bin Developed by Mars. M	D 1 1 Cl 4	Sep
Using Low Polarization Sugar in Chocolate Manu-	Brown, Harry L.	Ma Au
facturing(Mail Dept.) Ma	Bunte, Theodore W.	Ma
International Commission for Uniform Methods of		De
Sugar Analysis Meets in London(Supply Dept.) Au 1936 Quotas Established on Imported Syrups and	D ' OII	Ma Oc
Sugar Mixtures(Supply Dept.) Oc	t. Douglas, Charles W	Sei
Sugar Best Crop Largest Since 1930. (Supply Dept.) No	ov. Drury, W. C.	Fe
Sugar Exports Drop 45.9%(Supply Dept.) No Sugar Distribution January-September (Supply Dept.) No	C1114 27 4 77	Au Ma
Sugar Alcohols: Chemical Constitution and Sweet	Gurley, John A.	Ja
Taste	c. Jetton, James S	Ja
The Adulteration of Natural Sugars(Digest) De	7 11 0 1 7	Se Ma
UMMER CANDIES	Kimbell, Frank J.	O
Summer Candies Examined(Candy Clinic) Au	Morgan, Brooks Sanderson I	De
Summer Candies Reviewed; 1936 Review of Confec-	The project of the second of t	Fe
tionsEric Lehman De	Reppert, Norman S	Ai Mi
	Sanford, Daniel D	Fe
EMPERATURE CONTROLS		De
Separable Well Tube Systems(Supply Dept.) Fe		
Socket Dial Thermometers(Supply Dept.) Ap Temperature Control Valve(Supply Dept.) No		
Thermostatic Trap(Supply Dept.) No		
AND COMPANY OF THE PARTY OF THE	INDEX OF AUTHOR	1
OFFEES	CONTRIBUTING TO THE MEANING CONTRIBUTION	
English Toffee Manufacture; Chewy Wrapped Type	CONTRIBUTING TO THE MANUFACTURING	
Toffees Reviewed; 1936 Review of Confections	CONFECTIONER DURING THE YEAR 1937	7
Eric Lehman De	ec.	
	Brinkman, F. W.	
RADE AGREEMENTS	How IGA Is Helping Grocers Sell More Candy	N
Duty Rates Changed by the Canada Reciprocal Trade	"A United Industry"—President's Plea	Ju
Agreement	m. Buese, F. A.	3
Tarin Reduced in Agreement with Active saids Ju	m. Time and Motion Studies Reduce Operating Costs	Aı
Tarin Acqueed in Agreement with Aveneration yo	Time and Motion Studies Reduce Operating Costs	
Tank Reduced in Agreement with Active and Service	Time and Motion Studies Reduce Operating Costs	Au Ju
	Time and Motion Studies Reduce Operating Costs Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture	
	Time and Motion Studies Reduce Operating Costs Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture	Ju Ja
Add These to Your Library	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture Various Sugars—Their Effect in Different Confections. Milk and Its Use in Candy—Various Types Avail-	Ju Ja
	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture Various Sugars—Their Effect in Different Confections Milk and Its Use in Candy—Various Types Available	Ju Ja Fe
Add These to Your Library on Candy Information	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant	Ju Ja Fe A
Add These to Your Library on Candy Information	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers	Ju Ja Fe A
Add These to Your Library on Candy Information REPRINTS are available of the articles appearing in Tanable in booklet form.	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections. Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dun & Bradstreet, Inc.	Ju Ja Fo A A
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Tananable in booklet form. They compose a large portion of the current literature of the second compose a large portion compose a large portion compose a large portion compose a larg	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections. Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dum & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935	Ju Ja Fe AAON A
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Tainable in booklet form. They compose a large portion of the current literature of industry. Many manufacturers find them suitable to accompany	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections. Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dun & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935	Ju Ja Fe AAON A
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Tanable in booklet form. They compose a large portion of the current literature of adustry. Many manufacturers find them suitable to accompales messages and also to add to their library of informatic	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections. Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dun & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs	Ju Ja Fo AAON AO N
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Tananable in booklet form. They compose a large portion of the current literature of dustry. Many manufacturers find them suitable to accompating the sease and also to add to their library of informating the candy and chocolate industries. Copies of the following are now available:	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections. Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dum & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs Distribution Channels, Costs.	Ju Ja Fo AAON AO N
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Tananable in booklet form. They compose a large portion of the current literature of dustry. Many manufacturers find them suitable to accompatiles messages and also to add to their library of information the candy and chocolate industries. Copies of the following are now available: "ADVENTURES IN COCONUT CANDIES," including a contraction of the current literature of the candy and chocolate industries.	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections. Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dun & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs Distribution Channels, Costs. Eddington, George A. Some Notes on Trimming Up the Easter Line	Ja Fo AAON AO NE
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Tanable in booklet form. They compose a large portion of the current literature of dustry. Many manufacturers find them suitable to accompalles messages and also to add to their library of information the candy and chocolate industries. Copies of the following are now available: "ADVENTURES IN COCONUT CANDIES," including formulas and suggestions for new pieces, by George	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections. Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dun & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs Distribution Channels, Costs. Eddington, George A. Some Notes on Trimming Up the Easter Line How to Make Hard Candy Easter Baskets	Ju Ja Fo AAON AO NE F
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Tanable in booklet form. They compose a large portion of the current literature of a dustry. Many manufacturers find them suitable to accompalles messages and also to add to their library of information the candy and chocolate industries. Copies of the following are now available: "ADVENTURES IN COCONUT CANDIES," including any formulas and suggestions for new pieces, by George and dington, Superintendent, Hillman's Candy Factory, Chical	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections. Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dun & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs. Operating Figures for 1935—Prime Manufacturing Costs. Distribution Channels, Costs. Eddington, George A. Some Notes on Trimming Up the Easter Line How to Make Hard Candy Easter Baskets A Superintendent Discusses the Human Side of	Ju Ja Fo AAON AO NE FM
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in T MANUFACTURING CONFECTIONER. Many of these are of tainable in booklet form. They compose a large portion of the current literature of industry. Many manufacturers find them suitable to accompanies messages and also to add to their library of information the candy and chocolste industries. Copies of the following are now available: "ADVENTURES IN COCONUT CANDIES," including formulas and suggestions for new pieces, by George didington, Superintendent, Hillman's Candy Factory, Chical.—5 cents each.	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dum & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs Distribution Channels, Costs Eddington, George A. Some Notes on Trimming Up the Easter Line How to Make Hard Candy Easter Baskets A Superintendent Discusses the Human Side of Foremanship	Ju Ja Fo AAON AO NE FM
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Tour Manufacturing Confectioner. Many of these are estainable in booklet form. They compose a large portion of the current literature of the dustry. Many manufacturers find them suitable to accompaint the candy and chocolate industries. Copies of the following are now available: "ADVENTURES IN COCONUT CANDIES," including any formulas and suggestions for new pieces, by George and Superintendent, Hillman's Candy Factory, Chical.—5 cents each. "IMPROVED METHODS IN THE MANUFACTURE (ONDANT GOODS," by H. S. Payne and J. Hamilton, Carl	Time and Motion Studies Reduce Operating Costs. Chapman, Herry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dum & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs Distribution Channels, Costs. Eddington, George A. Some Notes on Trimming Up the Easter Line How to Make Hard Candy Easter Baskets A Superintendent Discusses the Human Side of Foremanship Edlund, Sidney W. Life Savers' Suggestions on Testing the Market	Ju Ja Fo AAON AO NE FM
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Tournament of Manufacturing Confectioner. Many of these are of tainable in booklet form. They compose a large portion of the current literature of the dustry. Many manufacturers find them suitable to accompain the candy and chocolate industries. Copies of the following are now available: "ADVENTURES IN COCONUT CANDIES," including formulas and suggestions for new pieces, by George dington, Superintendent, Hillman's Candy Factory, Chicall.—5 cents each. "IMPROVED METHODS IN THE MANUFACTURE (ONDANT GOODS," by H. S. Payne and J. Hamilton, Carlydrate Laboratory, Bureau of Chemistry, U. S. Dept. of Agreement of the company of the compan	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dum & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs Distribution Channels, Costs. Eddington, George A. Some Notes on Trimming Up the Easter Line How to Make Hard Candy Easter Baskets A Superintendent Discusses the Human Side of Foremanship Edlund, Sidney W. Life Savers' Suggestions on Testing the Market Before Entering	Ju Ja Fo AAON AO NE FM A
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Tour Manufacturing Confectioner. Many of these are distantiable in booklet form. They compose a large portion of the current literature of industry. Many manufacturers find them suitable to accompate messages and also to add to their library of information the candy and chocolate industries. "ADVENTURES IN COCONUT CANDIES," including formulas and suggestions for new pieces, by George addington, Superintendent, Hillman's Candy Factory, Chical 1.—5 cents each. "IMPROVED METHODS IN THE MANUFACTURE (ONDANT GOODS," by H. S. Payne and J. Hamilton, Carly offerte Laboratory, Bureau of Chemistry, U. S. Dept. of Agilture.—20 cents each.	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections. Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers. Dum & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs Distribution Channels, Costs. Eddington, George A. Some Notes on Trimming Up the Easter Line How to Make Hard Candy Easter Baskets A Superintendent Discusses the Human Side of Foremanship Edlund, Sidney W. Life Savers' Suggestions on Testing the Market Before Entering Erb, H. E.	Ju Ja Fo AAON AO NE FM A
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Toman Manufacturing Confectioner. Many of these are distributed in booklet form. They compose a large portion of the current literature of it dustry. Many manufacturers find them suitable to accompalles messages and also to add to their library of information the candy and chocolate industries. Copies of the following are now available: "ADVENTURES IN COCONUT CANDIES," including formulas and suggestions for new pieces, by George ddington, Superintendent, Hillman's Candy Factory, Chical.—5 cents each. "IMPROVED METHODS IN THE MANUFACTURE (ONDANT GOODS," by H. S. Payne and J. Hamilton, Carlydrate Laboratory, Bureau of Chemistry, U. S. Dept. of Agilture.—20 cents each. "THE HOW AND WHY OF A THOUSAND ACC."	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections. Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dun & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs. Distribution Channels, Costs. Eddington, George A. Some Notes on Trimming Up the Easter Line How to Make Hard Candy Easter Baskets A Superintendent Discusses the Human Side of Foremanship Edlund, Sidney W. Life Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Con-	Ju Ja For AAON AO NE FM A
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Tour Manufacturing Confectioner. Many of these are a tainable in booklet form. They compose a large portion of the current literature of a dustry. Many manufacturers find them suitable to accompaint the candy and chocolate industries. Copies of the following are now available: "ADVENTURES IN COCONUT CANDIES," including any formulas and suggestions for new pieces, by George addington, Superintendent, Hillman's Candy Factory, Chical 1.—5 cents each. "IMPROVED METHODS IN THE MANUFACTURE (ONDANT GOODS," by H. S. Payne and J. Hamilton, Carly offert Laboratory, Bureau of Chemistry, U. S. Dept. of Against Candy Factory, Bureau of Chemistry, U. S. Dept. of Against Candy Factory and J. Hamilton, Carly offert Laboratory, Bureau of Chemistry, U. S. Dept. of Against Candy Factory and J. Hamilton, Carly offert Laboratory, Bureau of Chemistry, U. S. Dept. of Against Candy Factory and J. Hamilton, Carly offert Laboratory, Bureau of Chemistry, U. S. Dept. of Against Candy Factory and J. Hamilton, Carly offert Laboratory and J. Hamilton, Carly of J. Hamilton, Carly offert Laboratory and J. Hamilton, Carly offert Laboratory	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections. Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dun & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs Distribution Channels, Costs. Eddington, George A. Some Notes on Trimming Up the Easter Line How to Make Hard Candy Easter Baskets A Superintendent Discusses the Human Side of Foremanship Edlund, Sidney W. Life Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Control Esterly, Robert B.	Ju Ja Fo AAOON AOO ND FM A
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Tomography on Candy Information EPRINTS are available of the articles appearing in Tomography of these are of the candy and chocolete form. They compose a large portion of the current literature of industry. Many manufacturers find them suitable to accompain the candy and chocolete industries. Copies of the following are now available: "ADVENTURES IN COCONUT CANDIES," including formulas and suggestions for new pieces, by George ddington, Superintendent, Hillman's Candy Factory, Chical I.—5 cents each. "IMPROVED METHODS IN THE MANUFACTURE (ONDANT GOODS," by H. S. Payne and J. Hamilton, Carlydrate Laboratory, Bureau of Chemistry, U. S. Dept. of Agilture.—20 cents each. "THE HOW AND WHY OF A THOUSAND ACCENTS IN CANDY FACTORIES," by Joseph E. Magness Candy JET REFRIGERATION AS APPLIED	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections. Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dun & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs Distribution Channels, Costs. Eddington, George A. Some Notes on Trimming Up the Easter Line How to Make Hard Candy Easter Baskets A Superintendent Discusses the Human Side of Foremanship Edlund, Sidney W. Life Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Control Esterly, Robert B. Incentive Plans for Factory Tops and Workers	Ju Ja Fe AAON AO ND FM A
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Toman Manufacturing Confectioner. Many of these are a tainable in booklet form. They compose a large portion of the current literature of industry. Many manufacturers find them suitable to accompailes messages and also to add to their library of information the candy and chocolete industries. Copies of the following are now available: "ADVENTURES IN COCONUT CANDIES," including formulas and suggestions for new pieces, by George didington, Superintendent, Hillman's Candy Factory, Chicall.—5 cents each. "IMPROVED METHODS IN THE MANUFACTURE (ONDANT GOODS," by H. S. Payne and J. Hamilton, Carlydrate Laboratory, Bureau of Chemistry, U. S. Dept. of Agaiture.—20 cents each. "THE HOW AND WHY OF A THOUSAND ACCOUNT IN CANDY FACTORIES," by Joseph E. Magnets of the Candy Industry, "by John R. Moore.—5 cents each. "STEAM JET REFRIGERATION AS APPLIED "HE CANDY INDUSTRY," by John R. Moore.—5 cents each.	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections. Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dun & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs Distribution Channels, Costs. Eddington, George A. Some Notes on Trimming Up the Easter Line How to Make Hard Candy Easter Baskets A Superintendent Discusses the Human Side of Foremanship Edlund, Sidney W. Life Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Control Esterly, Robert B. Incentive Plans for Factory Tops and Workers Franklin, C. Ray	Ju Ja Fe AAOON AOO ND FM A
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Toman Manufacturing Confectioner. Many of these are distanted in booklet form. They compose a large portion of the current literature of it dustry. Many manufacturers find them suitable to accompanies messages and also to add to their library of information the candy and chocolate industries. Copies of the following are now available: "ADVENTURES IN COCONUT CANDIES," including formulas and suggestions for new pieces, by George dington, Superintendent, Hillman's Candy Factory, Chicall.—5 cents each. "IMPROVED METHODS IN THE MANUFACTURE (ONDANT GOODS," by H. S. Payne and J. Hamilton, Carlydrate Laboratory, Bureau of Chemistry, U. S. Dept. of Againture.—20 cents each. "THE HOW AND WHY OF A THOUSAND ACCENTS IN CANDY FACTORIES," by Joseph E. Magnets of the Candy Industry, "by John R. Moore.—5 cents each. "STEAM JET REFRIGERATION AS APPLIED "HE CANDY INDUSTRY," by John R. Moore.—5 cents each.	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dum & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs Distribution Channels, Costs Eddington, George A. Some Notes on Trimming Up the Easter Line How to Make Hard Candy Easter Baskets A Superintendent Discusses the Human Side of Foremanship Edlund, Sidney W. Life Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Control Esterly, Robert B. Incentive Plans for Factory Tops and Workers Franklin, C. Ray Salesmen's Slants	Ju Ja Fe AAON AO ND FM A
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Toman Manufacturing Confectioner. Many of these are distributed in booklet form. They compose a large portion of the current literature of industry. Many manufacturers find them suitable to accompailes messages and also to add to their library of information the candy and chocolate industries. Copies of the following are now available: "ADVENTURES IN COCONUT CANDIES," including formulas and suggestions for new pieces, by George ddington, Superintendent, Hillman's Candy Factory, Chicall—5 cents each. "IMPROVED METHODS IN THE MANUFACTURE (ONDANT GOODS," by H. S. Payne and J. Hamilton, Carlydrate Laboratory, Bureau of Chemistry, U. S. Dept. of Appliture.—20 cents each. "THE HOW AND WHY OF A THOUSAND ACCENTS IN CANDY FACTORIES," by Joseph E. Magnesten and Candy Industry, "by John R. Moore.—5 cents each. "STEAM JET REFRIGERATION AS APPLIED "HE CANDY INDUSTRY," by John R. Moore.—5 cents. "WHEN THEORY MEETS PRACTICE — COCOMILK," by Robert Whymper and C. P. Shillaber.—5 cents.	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections. Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dum & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs Distribution Channels, Costs Eddington, George A. Some Notes on Trimming Up the Easter Line How to Make Hard Candy Easter Baskets A Superintendent Discusses the Human Side of Foremanship Edlund, Sidney W. Life Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Control Esterly, Robert B. Incentive Plans for Factory Tops and Workers Franklin, C. Ray Salesmen's Slants	Ju Ja Fo AAON AO ND FM A Junt
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Toman Manufacturing Confectioner. Many of these are detainable in booklet form. They compose a large portion of the current literature of industry. Many manufacturers find them suitable to accompate the candy and chocolate industries. Copies of the following are now available: "ADVENTURES IN COCONUT CANDIES," including formulas and suggestions for new pieces, by George addington, Superintendent, Hillman's Candy Factory, Chicall.—5 cents each. "IMPROVED METHODS IN THE MANUFACTURE (ONDANT GOODS," by H. S. Payne and J. Hamilton, Cardydrate Laboratory, Bureau of Chemistry, U. S. Dept. of Agalture.—20 cents each. "THE HOW AND WHY OF A THOUSAND ACCONTS IN CANDY FACTORIES," by Joseph E. Magn.—5 cents each. "STEAM JET REFRIGERATION AS APPLIED "THE CANDY INDUSTRY," by John R. Moore.—5 cents. "WHEN THEORY MEETS PRACTICE — COCOMILK," by Robert Whymper and C. P. Shillaber.—5 cents.	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dum & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs Distribution Channels, Costs Eddington, George A. Some Notes on Trimming Up the Easter Line How to Make Hard Candy Easter Baskets A Superintendent Discusses the Human Side of Foremanship Edlund, Sidney W. Life Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Control Esterly, Robert B. Incentive Plans for Factory Tops and Workers Franklin, C. Ray Salesmen's Slants Gage, Nevin I. X-Ray Detects Foreign Matter in Candy The Use of True and Synthetic Flavors in Candy	Ju Ja AAON AAO ND FM A Ju A Ju
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Tomography on Candy Information EPRINTS are available of the articles appearing in Tomography of these are of the candy and chocolete form. They compose a large portion of the current literature of the dustry. Many manufacturers find them suitable to accompates messages and also to add to their library of information the candy and chocolete industries. "ADVENTURES IN COCONUT CANDIES," including formulas and suggestions for new pieces, by George ddington, Superintendent, Hillman's Candy Factory, Chicall.—5 cents each. "IMPROVED METHODS IN THE MANUFACTURE (ONDANT GOODS," by H. S. Payne and J. Hamilton, Carly drafte Laboratory, Bureau of Chemistry, U. S. Dept. of Agaiture.—20 cents each. "THE HOW AND WHY OF A THOUSAND ACCOUNTS IN CANDY FACTORIES," by Joseph E. Magniston Steam JET REFRIGERATION AS APPLIED "THE CANDY INDUSTRY," by John'R. Moore.—5 ce ach. "WHEN THEORY MEETS PRACTICE — COCOUNTER," by Robert Whymper and C. P. Shillaber.—5 ce ach. Also now available.—"THE PROBLEM OF CHOCOLA"	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections. Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dum & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs Distribution Channels, Costs. Eddington, George A. Some Notes on Trimming Up the Easter Line How to Make Hard Candy Easter Baskets A Superintendent Discusses the Human Side of Foremanship Edlund, Sidney W. Life Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Control Esterly, Robert B. Incentive Plans for Factory Tops and Workers Franklin, C. Ray Salesmen's Slants Gage, Nevin I. X-Ray Detects Foreign Matter in Candy Making—Part I.	Ju Ja AAON AO ND FM A Junt J
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Toman Manufacturing Confectioner. Many of these are a tainable in booklet form. They compose a large portion of the current literature of adustry. Many manufacturers find them suitable to accompates messages and also to add to their library of information the candy and chocolate industries. Copies of the following are now available: "ADVENTURES IN COCONUT CANDIES," including formulas and suggestions for new pieces, by George addington, Superintendent, Hillman's Candy Factory, Chicall.—5 cents each. "IMPROVED METHODS IN THE MANUFACTURE (ONDANT GOODS," by H. S. Payne and J. Hamilton, Carlydrate Laboratory, Bureau of Chemistry, U. S. Dept. of Agusture.—20 cents each. "THE HOW AND WHY OF A THOUSAND ACCIENTS IN CANDY FACTORIES," by Joseph E. Magness of the Candy Industry, by John R. Moore.—5 cents each. "STEAM JET REFRIGERATION AS APPLIED THE CANDY INDUSTRY," by John R. Moore.—5 cents. "WHEN THEORY MEETS PRACTICE — COCOMILK," by Robert Whymper and C. P. Shillaber.—5 ceach. "WHEN THEORY MEETS PRACTICE — COCOMILK," by Robert Whymper and C. P. Shillaber.—5 ceach. "Also now available—"THE PROBLEM OF CHOCOLA' AT-BLOOM," a book by Robert Whymper, an internation in the property of the control of	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections. Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dum & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs Distribution Channels, Costs. Eddington, George A. Some Notes on Trimming Up the Easter Line How to Make Hard Candy Easter Baskets A Superintendent Discusses the Human Side of Foremanship Edlund, Sidney W. Life Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Control Esterly, Robert B. Incentive Plans for Factory Tops and Workers Franklin, C. Ray Salesmen's Slants Gage, Nevin I. X-Ray Detects Foreign Matter in Candy. Making—Part I. The Use of True and Synthetic Flavors in Candy Making—Part I. The Use of True and Synthetic Flavors in Candy	Ju Ja AAON AO ND FM A Junt J. M.
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Tomography on Candy Information EPRINTS are available of the articles appearing in Tomography of these are of the temporary of these are of the temporary. Many manufacturers find them suitable to accompanies messages and also to add to their library of information the candy and chocolate industries. "ADVENTURES IN COCONUT CANDIES," including formulas and suggestions for new pieces, by George and formulas and suggestions for new pieces, by George and formulas and suggestions for new pieces, by George and Jensey of the following are now available: "ADVENTURES IN COCONUT CANDIES," including formulas and suggestions for new pieces, by George and Jensey of the Manufacture, and Jensey of George and Jensey of the Manufacture of ONDANT GOODS," by H. S. Payne and J. Hamilton, Carly drate Laboratory, Bureau of Chemistry, U. S. Dept. of Againture.—20 cents each. "THE HOW AND WHY OF A THOUSAND ACCURATE IN CANDY FACTORIES," by Joseph E. Magnisten Steam JET REFRIGERATION AS APPLIED of the CANDY INDUSTRY," by John R. Moore.—5 cents. "WHEN THEORY MEETS PRACTICE — COCOUNTER," by Robert Whymper and C. P. Shillaber.—5 cents. Also now available—"THE PROBLEM OF CHOCOLA' AT-BLOOM," a book by Robert Whymper, an internation withority on chocolate manufacture.—\$2.50 per copy. "QUALITY CARAMELS ON A VOLUME PRODU	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dum & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs Distribution Channels, Costs Eddington, George A. Some Notes on Trimming Up the Easter Line How to Make Hard Candy Easter Baskets A Superintendent Discusses the Human Side of Foremanship Edlund, Sidney W. Life Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Control Esterly, Robert B. Incentive Plans for Factory Tops and Workers Troubling. C. Ray Salesmen's Slants Gage, Nevin I. X. Ray Detects Foreign Matter in Candy The Use of True and Synthetic Flavors in Candy Making—Part I The Use of True and Synthetic Flavors in Candy Making—Part II The Use of True and Synthetic Flavors in Candy Making—Part II	Ju Ja AAON AO ND FM A Junt Ja MA
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Tomography on Candy Information EPRINTS are available of the articles appearing in Tomography of these are of the temporary of these are of the temporary. Many manufacturers find them suitable to accompanies messages and also to add to their library of information the candy and chocolate industries. "ADVENTURES IN COCONUT CANDIES," including formulas and suggestions for new pieces, by George and formulas and suggestions for new pieces, by George and formulas and suggestions for new pieces, by George and Jensey of the following are now available: "ADVENTURES IN COCONUT CANDIES," including formulas and suggestions for new pieces, by George and Jensey of the Manufacture, and Jensey of George and Jensey of the Manufacture of ONDANT GOODS," by H. S. Payne and J. Hamilton, Carly drate Laboratory, Bureau of Chemistry, U. S. Dept. of Againture.—20 cents each. "THE HOW AND WHY OF A THOUSAND ACCURATE IN CANDY FACTORIES," by Joseph E. Magnisten Steam JET REFRIGERATION AS APPLIED of the CANDY INDUSTRY," by John R. Moore.—5 cents. "WHEN THEORY MEETS PRACTICE — COCOUNTER," by Robert Whymper and C. P. Shillaber.—5 cents. Also now available—"THE PROBLEM OF CHOCOLA' AT-BLOOM," a book by Robert Whymper, an internation withority on chocolate manufacture.—\$2.50 per copy. "QUALITY CARAMELS ON A VOLUME PRODU	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections. Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dun & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs Distribution Channels, Costs. Eddington, George A. Some Notes on Trimming Up the Easter Line How to Make Hard Candy Easter Baskets A Superintendent Discusses the Human Side of Foremanship Edlund, Sidney W. Life Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Control Esterly, Robert B. Incentive Plans for Factory Tops and Workers Franklin, C. Ray Salesmen's Slants Gage, Nevin I. X. Ray Detects Foreign Matter in Candy The Use of True and Synthetic Flavors in Candy Making—Part II N. C. A. Convention Concentrates on Plant Problems Adding Flavor to Hard Candy Batch—Use of Flavors,	July Ja AAAOON AAOON AAOON AAOON AAOON AAOON AAOON AAOON AAOON AAOON AAAOON AAA
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Tomation Manufacturing Confectioner. Many of these are distinable in booklet form. They compose a large portion of the current literature of industry. Many manufacturers find them suitable to accompates messages and also to add to their library of information the candy and chocolate industries. "ADVENTURES IN COCONUT CANDIES," including formulas and suggestions for new pieces, by George and formulas and suggestions for new pieces, by George ddington, Superintendent, Hillman's Candy Factory, Chicall.—5 cents each. "IMPROVED METHODS IN THE MANUFACTURE (ONDANT GOODS," by H. S. Payne and J. Hamilton, Carly drafte Laboratory, Bureau of Chemistry, U. S. Dept. of Adalture.—20 cents each. "THE HOW AND WHY OF A THOUSAND ACCOUNT CANDY FACTORIES," by Joseph E. Magniston Steach. "STEAM JET REFRIGERATION AS APPLIED "THE CANDY INDUSTRY," by John R. Moore.—5 ce ach. "WHEN THEORY MEETS PRACTICE — COCOUNTER," by Robert Whymper and C. P. Shillaber.—5 ce ach. Also now available—"THE PROBLEM OF CHOCOLA' AT-BLOOM," a book by Robert Whymper, an internation uthority on chocolate manufacture.—\$2.50 per copy. "QUALITY CARAMELS ON A VOLUME PRODU	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dum & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs Distribution Channels, Costs Eddington, George A. Some Notes on Trimming Up the Easter Line How to Make Hard Candy Easter Baskets A Superintendent Discusses the Human Side of Foremanship Edlund, Sidney W. Life Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Control Esterly, Robert B. Incentive Plans for Factory Tops and Workers Troublem, C. Ray Salesmen's Slants Gage, Nevin I. X. Ray Detects Foreign Matter in Candy The Use of True and Synthetic Flavors in Candy Making—Part I The Use of True and Synthetic Flavors in Candy Making—Part II N. C. A. Convention Concentrates on Plant Problems Adding Flavor to Hard Candy Batch—Use of Flavors, Part III	July Ja AAAOON AOO ND FM AA July AA July N
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Toman Manufacturing Confectioner. Many of these are detainable in booklet form. They compose a large portion of the current literature of industry. Many manufacturers find them suitable to accompalies messages and also to add to their library of information the candy and chocolate industries. Copies of the following are now available: "ADVENTURES IN COCONUT CANDIES," including formulas and suggestions for new pieces, by George ddington, Superintendent, Hillman's Candy Factory, Chically Company formulas and suggestions for new pieces, by George ddington, Superintendent, Hillman's Candy Factory, Chically Company formulas and suggestions for new pieces, by George ddington, Superintendent, Hillman's Candy Factory, Chically Company George and January for the Manufacture, Candy George and January for the Manufacture, Candy George and January for the Candy Factory, Bureau of Chemistry, U. S. Dept. of Agaiture.—20 cents each. "THE HOW AND WHY OF A THOUSAND ACCOUNTS IN CANDY FACTORIES," by Joseph E. Magnesson of the Candy Factory, Bureau of Chemistry, W. S. Dept. of Agaiture.—30 cents each. "STEAM JET REFRIGERATION AS APPLIED "HE CANDY INDUSTRY," by John'R. Moore.—5 ceach. "STEAM JET REFRIGERATION AS APPLIED "HE CANDY INDUSTRY," by John'R. Moore.—5 ceach. "WHEN THEORY MEETS PRACTICE — COCOUNTE," by Robert Whymper, an internation of the control of the contro	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dum & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs Distribution Channels, Costs. Eddington, George A. Some Notes on Trimming Up the Easter Line How to Make Hard Candy Easter Baskets A Superintendent Discusses the Human Side of Foremanship Edlund, Sidney W. Life Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Control Lite Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Control Lite Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Control Lite Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Control Lite Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Control Lite Savers' Sugars Lite Savers' Sugars Lite Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Control Lite Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Control Lite Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Control Lite Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Control Lite Savers' Suggestions on Testing the Market Before Entering Erb, H. C. A. A. Convention Concentrates on Plant P	Ju Ja Fe AAOON AOO ND FM A
Add These to Your Library on Candy Information EPRINTS are available of the articles appearing in Toman Manufacturing Confectioner. Many of these are distanted in booklet form. They compose a large portion of the current literature of industry. Many manufacturers find them suitable to accompales messages and also to add to their library of information the candy and chocolste industries. Copies of the following are now available: "ADVENTURES IN COCONUT CANDIES," including formulas and suggestions for new pieces, by George addington, Superintendent, Hillman's Candy Factory, Chicall.—5 cents each. "IMPROVED METHODS IN THE MANUFACTURE (ONDANT GOODS," by H. S. Payne and J. Hamilton, Carlydrate Laboratory, Bureau of Chemistry, U. S. Dept. of Agalture.—20 cents each. "THE HOW AND WHY OF A THOUSAND ACCONTS IN CANDY FACTORIES," by Joseph E. Magn-5 cents each. "STEAM JET REFRIGERATION AS APPLIED." THE CANDY INDUSTRY," by John R. Moore.—5 cents. "WHEN THEORY MEETS PRACTICE — COCOMILK," by Robert Whymper and C. P. Shillaber.—5 cents. Also now available—"THE PROBLEM OF CHOCOLA' AT-BLOOM," a book by Robert Whymper, an internation of the control of	Time and Motion Studies Reduce Operating Costs. Chapman, Harry R. Illusions and Realities of a Candy Sales Manager Clendening, Talbot English Toffee Manufacture. Various Sugars—Their Effect in Different Confections Milk and Its Use in Candy—Various Types Available Trouble Shooting in the Confectionery Plant Quality Caramels on a Volume Production Basis Best Sellers Dum & Bradstreet, Inc. Statistical Analysis of Operating Figures for 1935 Operating Figures for 1935—Prime Manufacturing Costs Distribution Channels, Costs. Eddington, George A. Some Notes on Trimming Up the Easter Line How to Make Hard Candy Easter Baskets A Superintendent Discusses the Human Side of Foremanship Edlund, Sidney W. Life Savers' Suggestions on Testing the Market Before Entering Erb, H. E. A Practical Discussion Upon Saving Inventory Control Esterly, Robert B. Incentive Plans for Factory Tops and Workers Franklin, C. Ray Salesmen's Slants Gage, Nevin I. X-Ray Detects Foreign Matter in Candy The Use of True and Synthetic Flavors in Candy Making—Part I The Use of True and Synthetic Flavors in Candy Making—Part II N. C. A. Convention Concentrates on Plant Problems Adding Flavor to Hard Candy Batch—Use of Flavors, Part III Who Does the Purchasing? Harris, C. Clarence P. Gelaving a Ranjid Lelling Test by Microscope.	Ju Ja Fe AAON AO ND FM A Ju M AJu N

1	Hemstitch, Oswald Quick, James, the Oxygen Tank!	Nov.
1	Horowitz, Albert Effect of Wages on Costs, Morale and Efficiency	Nov.
	Hughes, Walter C. Foreign Substances in Pure Food Laws	Jan.
	Imitating the Other Fellow's Label	Sept.
1	Production and Development Essentials in Bar Goods	Eab
	Manufacturing Maintenance a Tributary to Low Cost Manufacturing Plant Layout Designed for Modern Production	Mar. Apr.
	Specialization Trend Among Candy Manufacturers	May June
	Jones, W. Parker Canada Reciprocal Trade Agreement	Jan.
	Jordan, Dr. Stroud	
	Corn Syrup Developments and Analytical Data Hard Candy Water Supply and Other Problems Soft Marshmallow Characteristics	May Sept.
	The Flavoring of Chocolate	Oct. Dec.
	Washington Merry-Go-Round; Report of Legisla-	Luna
	N. C. A. Vice-President Kelly Names Duties	June Sept.
	Multiple Shifts—Their Effect on Overhead	July
	Premiums and Profits	Feb. Mar.
	Juvenile Premiums Langwill, Kathryn E.	Sept.
	Moisture Determination in Chocolate	Sept.
	When and How to Add Nuts and Dessicated Coconut in Candy Batches	June
	In Packaging the "Eyes" Have It	Mar.
	Package Eye Appeal Sells the Merchandise	Oct.
	Chats on Assorted Chocolates Less Than \$1.00 Per Pound The Candy Clinic—\$1.00 to \$2.00 Chocolates; Choc-	Mar.
	olate Bars	Apr.
	Low, Charles I Things Only Work When We Work Them McCormack, Bob	Jan.
	Sales Problems of the Small Manufacturers	June
	McLanghlin, R. J. A. Seen at the Show	June
	The Jobber Problem Answer	July
	Efficiency Assures Future of Small Manufacturer	
	Factory Methods Make Money	Dec.
	Hollow Mould Chocolate—a new Klondike in America Reppert, N. S.	-
	Stimulating Salesmen to Sell Profitable Items	
	One of Mexico's Largest Candy Plants	May
	Gelatins a Rapid Jelling Test by Microscope	
13	Planning a Production Program	July
	Speuhler, Ernst A.	July Jan.
	Package Designing Pros and Cons of Family Resemblance in Packaging Colors in Candy Packaging	Feb. Mar
	Colors in Candy Packaging	Apr. May
	Profit Harvesting with Effective Bar Wraps Pointers on Printing Your Packages	Aug. Oct.
	The Eastern Package Parade	Dec.
	Pan Work Principles	Jan.
	Candy Salesmanship in 1936	Jan. Feb.
	Wheeler, Jr., Howard Safety Lessons Learned in Confectionery Manu-	
	hiteside, Arthur D.	Oct.
	The Needs of Industries and Individuals	June

Are You Looking Over Someone's Shoulder?



Is One Copy Enough?

One copy of the industry's only specialized, technical magazine on information and news of interest to the manufacturer is enough for one person, yes . . . but not for the major executives of the plant. Presidents, buyers, sales managers, superintendents and their assistants should all have personal copies of their own. When somebody wishes to borrow your copy—don't take a chance on not having it returned. Instead refer him to the subscription department of The Manu-Ufacturing Confectioner. You'll be doing him a favor!

Has Your Subscription Expired?

● If it has, you'd better renew it now, so you will be sure to get the MANUFACTURING CONFECTIONER every month. Otherwise you might miss some information of particular value to you. Just send in the coupon below, today!

Are You Keeping Up on Industry Developments?

Production methods, materials, equipment, plant operations, packaging, distribution, sales, merchandising, industry news and developments in each specialized phase of interest to manufacturers—these and other subjects of importance enable you to keep up on industry developments thru the monthly issues of The MANUFACTURING CONFECTIONER.

Enter your subscription now!

The MANUFACTURIN 400 W. Madison St.	G CONFECTIONER PUB. Co., Chicago, Ill.	
	ubscription as indicated— 2 years, \$5.00 □	Canadian, \$3.00
Name		
Company	Position.	
Address		
City		
State		

Index to Advertisers

(SEE ALSO CLASSIFIED LIST OF CONFECTIONERS' MACHINERY & SUPPLIES, PAGE 6)

	A STATE OF THE PROPERTY OF THE
Acme Coppersmithing Company 45	Magnus, Mabee & Reynard, Inc 42
American Machine & Foundry 51	Merckens Chocolate Co
	Nulomoline Co., The
Baker Perkins Co., Inc Back Cover	
Blanke-Baer Extract & Preserving Co 44	Official Bulletin
Brewer, Charles, & Sons	5.21
Burrell Belting Company 43	A control of the control of the
Add to the state of the state o	Package Machinery 48
California Faut Committee Land 14 01	Pfizer & Co., Inc., Chas
California Fruit Growers' Exchange 14, 31	Pulverizing Machinery Company 12
"Cellophane" Division, E. I. du Pont de	Polak's Fruital Works, Inc 38
Nemours & Co., Inc	
Confectionery BuyerThird Cover	Ross & Rowe, Inc 9
Corn Products	127. 6
Crystal Gelatine Company 45	Savage Bros
Institute the same of the same	Schimmel & Co., Inc
Economy Equipment Co	Schwarz Laboratories, Inc
	Senneff-Herr Company
Felton Chemical CoSecond Cover	
Ferbo Flavor Works, The	Simplex Confectionery Mchy. Co 45
Fibre Cord Company, Inc	Speas Mig. Company
Fischbeck Company, Charles 41	Stille-Young Corporation, The 45
Foote & Jenks	Sweetnam, Inc., George H 53
Fritzsche Bros., Inc 4	and the state of t
The design to the late of	Taft Company 55
Gay Stuffed Toy & Novelty Co 55	Transparent Specialties Co 55
Greer Company, J. W	
We are supported to the support of t	Ungerer & Company 7
Handler & Merckens, Inc	Union Confectionery Machinery Co 13
Hooton Chocolate Company 39	
The second framework to the second	V C 1 W 1 - C 45
Ideal Wrapping Machinery Company. 54	Vacuum Candy Machinery Co 45
ided widping Machinery Company. 54	Voss Belting & Specialty Co 44
Kohnstamm & Co., Inc., H 46	W-E-R Ribbon Corporation 55
	W & G Ribbon Co., Inc
Lehmann Co., Inc., J. M 43	White Stokes
months of months and the months are the months are the months and the months are	

